

## Online Training Courses from TSG UK





## **Training – Every Lesson Counts!**

Investing in new forecourt solutions can help business owners to improve customer satisfaction, streamline processes and increase efficiencies. However, the installation is only the beginning of the journey, ultimately, success can be determined by the skills and confidence of the staff to operate the new equipment effectively.

TSG is dedicated to ensuring that retailers receive the relevant training for the products supplied, with the availability of periodical refreshers for new staff or software updates. TSG's online training courses strengthen the operator's core competencies and reduce dependence on supervision, whilst cultivating a retail mindset to ultimately improve sales and margins.

TSG offers comprehensive in-house or on-the-job training for end-users, using exactly the same software that they will be working with on a day-to-day basis. Additionally, training reference materials will be provided for ongoing support. This form of hands-on training is the ideal way for operators to familiarise themselves with the software and observe how the solutions perform at their best.

The following tables lists the training topics available.





Course	Information	Time	Price
Margins	<ul> <li>Discussion on margins - including expectations</li> <li>Have sites looked at their margins?</li> <li>How many items and/or departments are not achieving desired margins?</li> <li>Where to change them</li> </ul>	30 mins	FOC
Margin Management	<ul> <li>Looking at reports.</li> <li>Before margins applied.</li> <li>After margins applied.</li> <li>Apply margins to items and whole departments.</li> <li>Promotions - how do they affect margins? Do you sell more?</li> </ul>	60 mins	Contact TSG for the price
Sales Heading	<ul> <li>Are items under the right heading?</li> <li>Do they have the right VAT associated with them?</li> <li>How to check the sales headings.</li> <li>How to move the sales headings.</li> </ul>	30 mins	Contact TSG for the price
Sales Heading Management	<ul> <li>Are sales headings set up correctly for your site?</li> <li>Do you need more?</li> <li>Do you need less?</li> <li>How do we achieve a better structure for the site?</li> </ul>	60 mins	Contact TSG for the price

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Course	Information	Time	Price
Stock	<ul><li>Setting up suppliers</li><li>Two suppliers for one item</li><li>Stock items</li><li>Creating/deleting/amending</li><li>Wastage</li></ul>	30 mins	Contact TSG for the price
Stock Management 1	Stock Control    Ordering    Deliveries    Invoices & credit notes    Wastage Stock Reports    Loss    Wastage    Markdown – how to manage at POS    Audit Trials	90 mins	Contact TSG for the price
Stock Checking	<ul> <li>How to perform a stock check</li> <li>Best practice</li> <li>With a handheld terminal (HHT)</li> <li>Without a handheld terminal (HHT)</li> </ul>	30 mins	Contact TSG for the price
Stock Management 2	<ul> <li>Product Updates</li> <li>Shelf Edge Labels</li> <li>Tobacco Price List</li> <li>Inventory Health Check</li> <li>Data Housekeeping</li> <li>Retail Price Update</li> </ul>	90 mins	Contact TSG for the price

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Course	Information	Time	Price
Sales Ledger – Local Accounts	<ul> <li>How to clear off old accounts</li> <li>Emailing invoices</li> <li>Statements</li> <li>Making payments not on the POS</li> </ul>	60 mins	Contact TSG for the price
Daily Sales	• General run through Q & A	30 mins	Contact TSG for the price
Basket Spend	How to find your basket spend	30 mins	Contact TSG for the price
How to Increase Basket Spend	<ul><li>Placement of products</li><li>Margins</li><li>Local goods</li></ul>	60 mins	Contact TSG for the price
Golden Lines	How to use it in store to its full potential	30 mins	Contact TSG for the price
T Media	<ul> <li>Uploading content</li> <li>Layouts</li> <li>Playlists</li> <li>Trigger maps</li> <li>Schedules</li> <li>Best tips</li> <li>Tags</li> </ul>	60 mins	Contact TSG for the price

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Course	Information	Time	Price
Fridge Monitoring	<ul> <li>Why have it?</li> <li>Show the savings made to sites.</li> <li>Discuss how easy to install</li> <li>All done through Power Point &amp; Q&amp;A</li> </ul>	30 mins	Contact TSG for the price
Security Course	<ul> <li>Tightening up on shop theft</li> <li>What can we do to reduce it?</li> <li>Staff theft – how to prevent till shortages</li> </ul>	30 mins	Contact TSG for the price
Tokheim Eye	Contact TSG for details		
DX Retail	<ul><li>What's the benefit</li><li>How it works</li></ul>	30 mins	Contact TSG for the price
DX Retail Advance Dashboard	Details on following page		

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Course	Information	Time	Price
DX Retail Advanced Dashboard	<ul> <li>Product Management         <ul> <li>Fuel - general, prices</li> <li>Shop articles – programming</li> <li>General – codes/special barcodes</li> <li>Customer display – customisation</li> </ul> </li> <li>Reporting         <ul> <li>Day</li> <li>Accounting day</li> <li>Month</li> <li>Year</li> </ul> </li> <li>Journal &amp; Receipts         <ul> <li>Journal – viewer - receipt search</li> <li>Transactions – receipts &amp; drive offs</li> </ul> </li> <li>Forecourt         <ul> <li>Wetstock - per tank/groups</li> <li>Device configuration</li> <li>Outdoor payment terminal (OPT)</li> <li>Configuration &amp; maintenance</li> <li>POS configuration</li> <li>Customer display/receipt/simplified invoice/cash drawer limits</li> <li>Setting up favourites</li> </ul> </li> </ul>	TBA	Contact TSG for the price

Visit the TSG UK website for all products and services



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